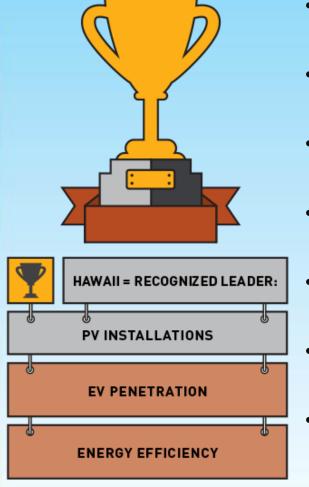
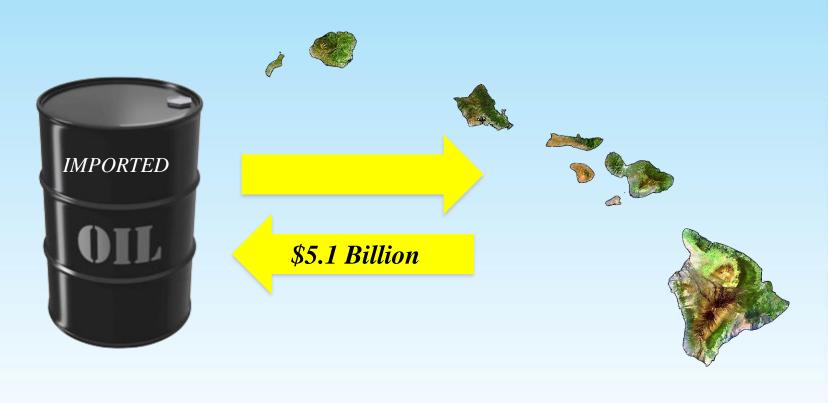
#### Hawaii National Rankings



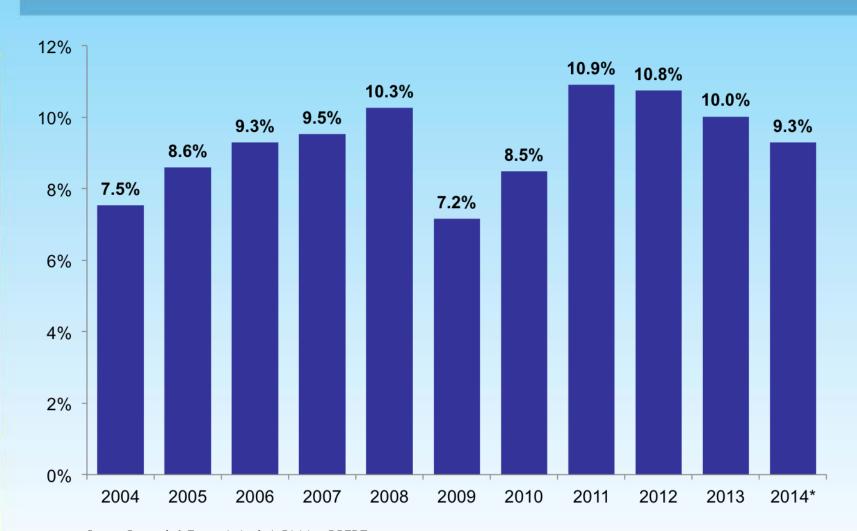
- 1<sup>st</sup> per capita grid connected PV installations (2013)
- 1st (Honolulu) solar PV capacity per person (2014)
- 1st installed solar PV capacity (2014)
- 1<sup>st</sup> energy performance contracting (2014)
- 2<sup>nd</sup> EV penetration (2014)
- 6<sup>th</sup> PV installations by state (2013)
- 6<sup>th</sup> LEED green building (2014)

#### Breaking Our Addiction to Oil

- Most oil dependent state in the U.S. imported 93% of our energy in 2014
- Pays the highest electricity rates in the U.S.
- Oil use for electricity generation down over 20% since 2008



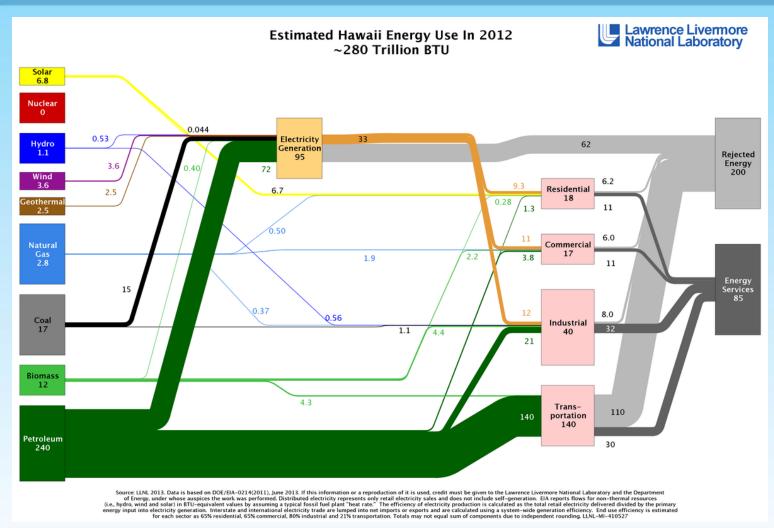
## Energy Cost as Percent of GDP: It's Less About Climate Change and More About Economics!



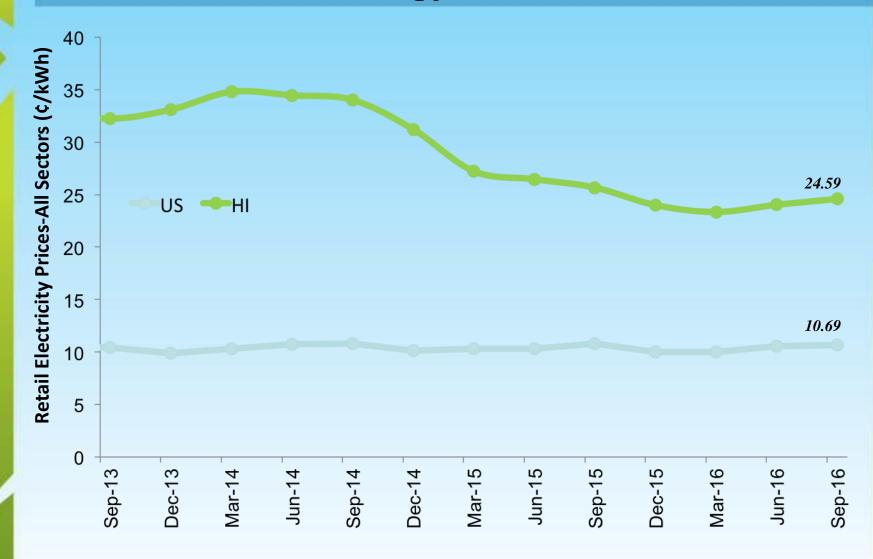
Source: Research & Economic Analysis Division, DBEDT

\*estimated

### Understanding Hawaii's Energy Eco-System



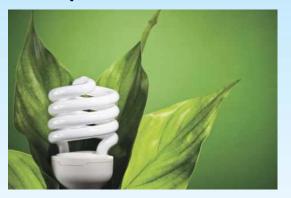
 Hawaii Electricity Prices Are a Driver for Innovative Technology: U.S. vs. Hawaii



### Hawaii Clean Energy Initiative (HCEI) - 2007

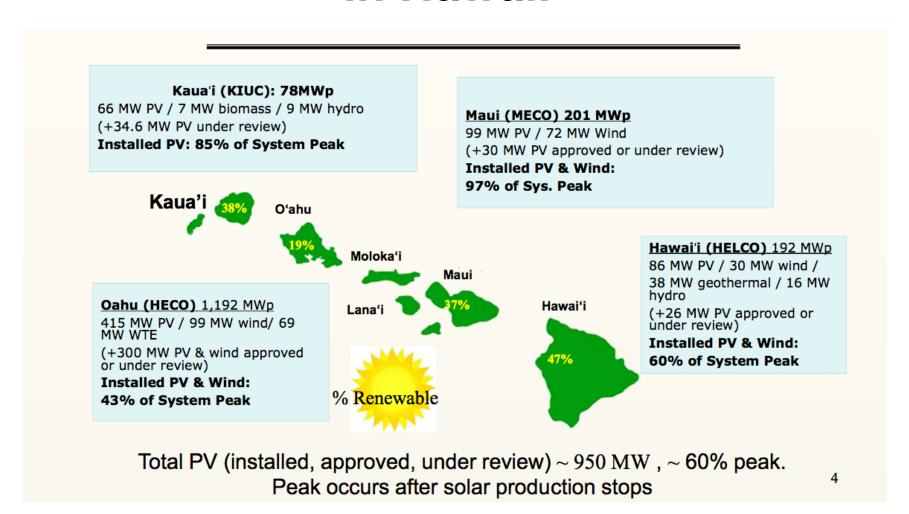
- > 100% Renewable (electricity sector) by 2045
- ➤ Reduce 4,300 Gwh by 2030 since 2008, Hawaii has reduced energy consumption by 8%
- New Energy in Transportation Road Map



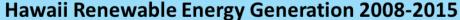


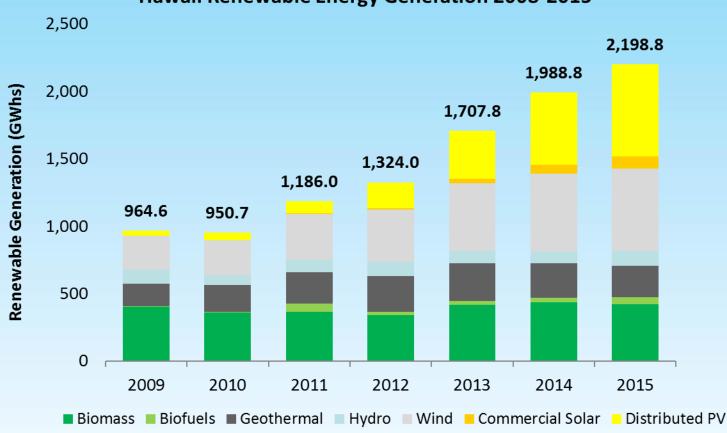


## Status of Electricity and Renewables in Hawaii



### Hawaii renewable energy generation by source





#### RPS: Ahead of Interim Target

#### Hawaii Renewable Portfolio Standard (RPS) Levels 2009-2015

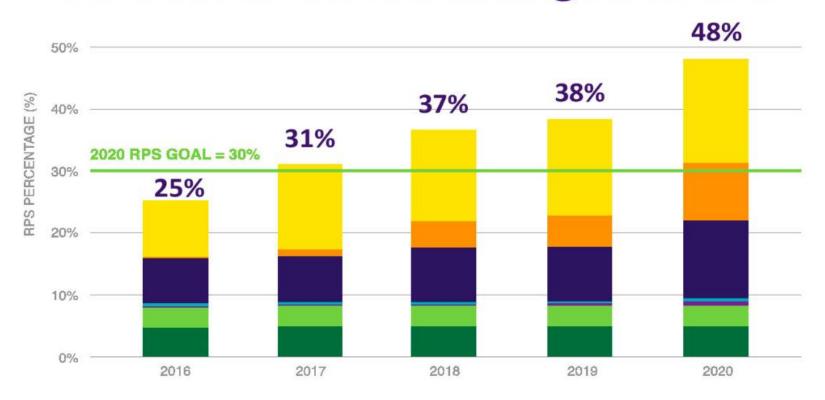


Source: Renewable Portfolio Standards Status Reports, 2009-2015 (Hawaii Public Utilities Commission).

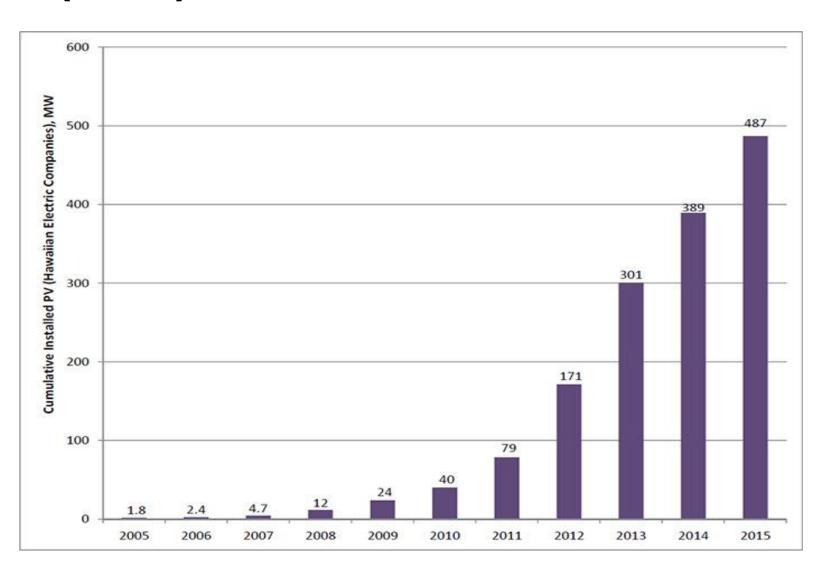
#### **HECO Projections for Meeting 2020 RPS**

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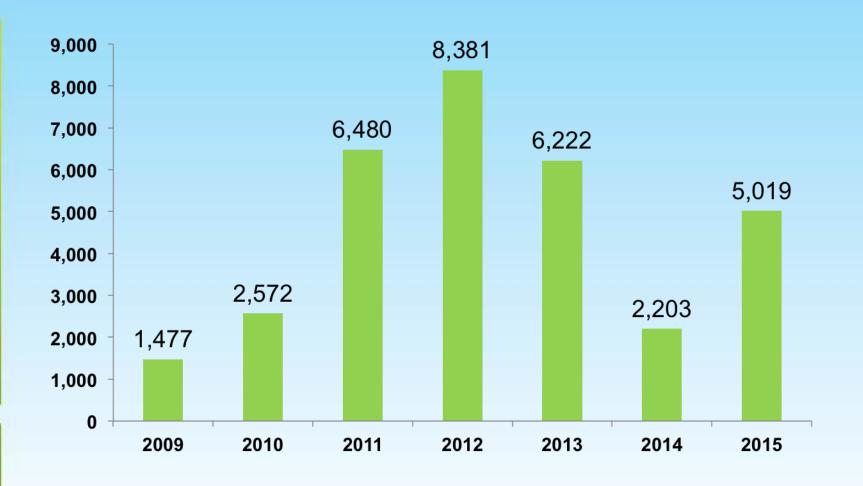
#### On track to exceed 2020 goal in 2018



# Hawaii Residential and Commercial (BTM) Solar Continues to Grow



#### Solar-Related Jobs – Drop in construction related to changes in NEM Rules



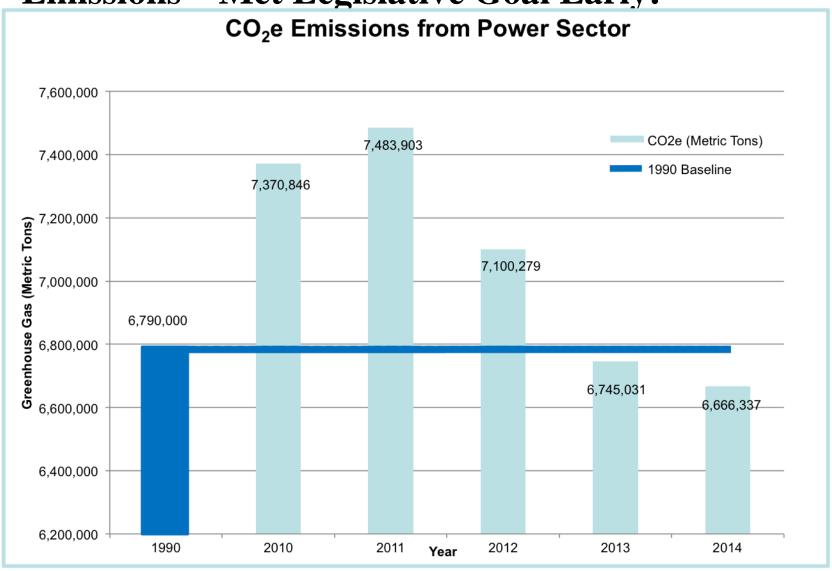
#### Hawaii EEPS Levels

#### Hawaii Energy Efficiency Portfolio Standards (EEPS) Levels 2008-2014



Source: Renewable Portfolio Standards Status Reports, 2008-2014 (Hawaii Public Utilities Commission)

#### Power Sector Emissions Now Below 1990 Emissions – Met Legislative Goal Early!

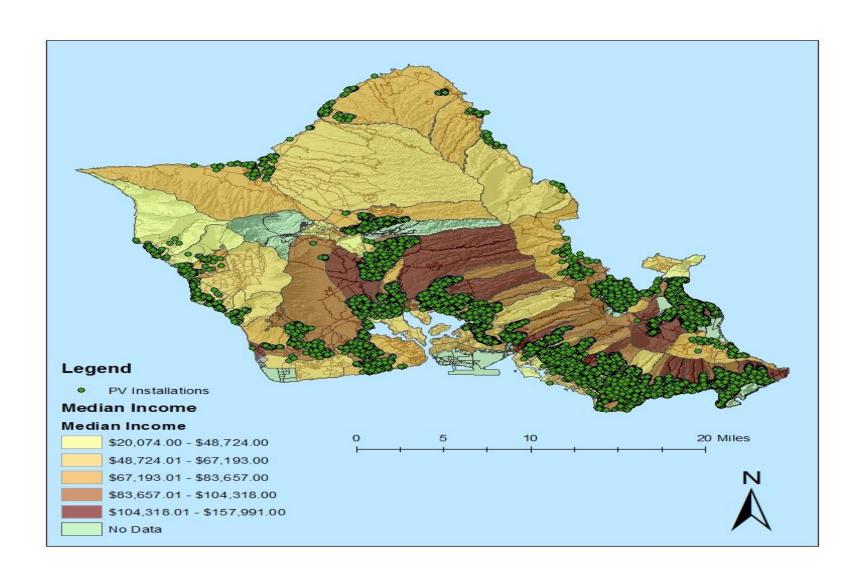


## For Hawaii, Wind and Solar Cost Less Than Oil – Must Address Utility "Stranded Assets"



Sources: Renewable energy pricing 2004 to 2014 from Open Energy Information's Transparent Cost Database: en.openei.org/apps/TCDB/. Renewable energy pricing 2015 to 2016 from NREL's 2016 Annual Technology Baseline: nrel.gov/analysis/data\_tech\_baseline.html. Crude oil pricing from Energy Information Administration (EIA): eia.gov/dnav/pet/pet\_pri\_spt\_sl\_d.htm.

## PV Installation Across Household Income Groups Can Be Considered a Regressive Tax



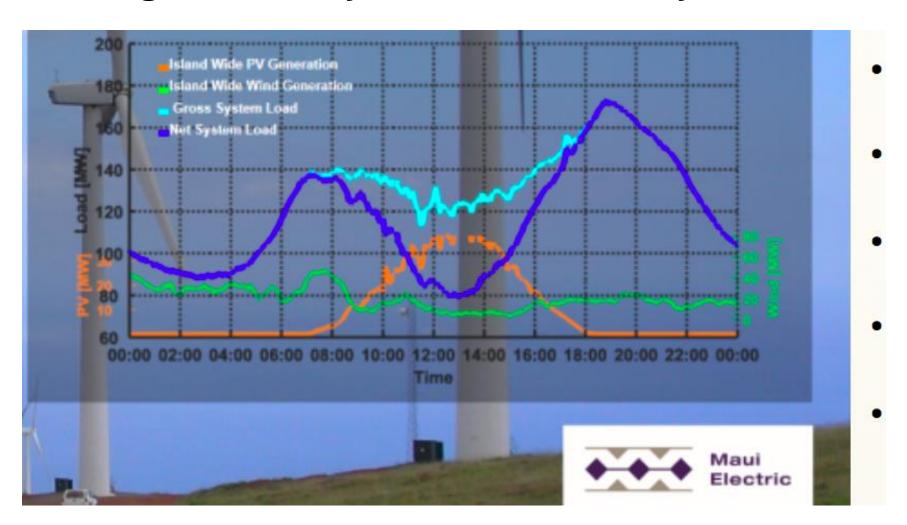
### **Grid Saturation Levels : Large percentages of PV on Distribution Lines Lead to Need for Storage and ADR**

Number of circuits where generation from distributed solar exceeded 100 percent and 250 percent of daytime minimum load (through April 1, 2015)

	>100% DML	>250% DML	Total Circuits
HECO	166	42	465
HELCO	51	8	136
MECO	33	1	137

Source: Hawaiian Electric Companies

#### "Duck's Back" in Hawaii - Low Wind Day, with High Solar Day on Maui, February 2017



## Hawaii Wind – Building Partnerships to Complete Projects - 69MW Wind Farm Came On-Line in 2014

- Six years after the original RFP
- First Wind formed a partnership, Kaiwaloa Wind
  - Makana Nui Associates Hawaii based LLC
  - Kamehameha Schools landowner of site
- New turbines can control voltage on their own
  - Up to 50MW produced no flicker on 1200MW grid
- HECO was eligible for Federal PTC
  - Savings per HPUC requirement passed on to ratepayers
- Final agreed PPA price was \$204.50/MWh (originally \$230/MWh) with a 1.75% annual cost escalation
  - In addition to reducing PPA price, final HPUC decision delayed price escalation by one year

#### Kaiwaloa Wind Farm on Oahu



## Balancing Progress with Flexibility – "Surprises" Over Previous Ten Years

Original HCEI was for a 2030 future – all sectors:

40% Renewables

30% improvement in energy efficiency

What didn't happen:

Plan for 400 to 800 MW of wind on Molokai and Lanai connected by undersea cable to Oahu

No improvement in transportation metrics

What was unexpected and did happen:

Plummet of solar cell and installation costs allowed state to easily meet goals

#### Balancing Progress with Flexibility – "No Regrets" Over Next Ten Years

- Develop indigenous resources to reach RPS 2030 targets
- •Flexibility in regulation and utility business practices is key to adjusting to technological innovations and changes in market prices
- Try to avoid "wacko" legislation that can impede eventual success
- •Transformational and potentially disruptive investment decisions must consider societal, energy, and grid costs
- While scenarios are useful, some projected technologies just don't happen!

# Changes Continue for US Grid – "stuff will move more quickly that we now anticipate." Focus Should Be on Implementation vs. Goals

- State Regulators subject to legislative mandates
  - Evaluate societal/actual costs of various business models
  - Which type of approach best meets legislatively generated targets and consumer advocacy goals
- Utility business models must change due to changes in technology and government policy
  - Insertion of new technologies must be considered from a systems perspective – including transportation, gas, water
  - Innovative, transformational, and disruptive (but, hopefully, positive) transitions will occur
  - Understanding and developing strategies and architectures for operating a much more information-rich distribution grid.
  - Bolting new things on to legacy systems, while keeping lights on
- State government must work to ensure:
  - Utilities are profitable
  - Electricity prices for end users are reasonable
  - Regulations are flexible enough to adapt to technological advances.

# Hawaii Regulators and Utilities Must Work Together to Get Their "Ducks in a Row" – Or, Prepare for a Possible New Energy Paradigm – "Defection"





# So, Let's Not Spend Too Much Time Arguing and Posturing





### I Am Open to a Beer or Two as Appropriate for these Discussions

