

Kia ora koutou katoa





NZ based since 1989



Marine and Offshore

Classification and Certification of Ships and Off-shore installations. IANZ Accredited Inspection Body under (HSAW: Petroleum Extraction and Pipelines Regulations)



Industry

Inspection and Testing of Industrial Assets in Oil & Gas, Power & Utilities, Manufacturing, Process Industries & Mining. Inspection Body (HSAW: Pressure Equipment, Cranes & Passenger Ropes)



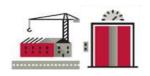
Certification

ISO system audits (QHSE, Food, Forestry, Other), Supply chain audits, Product Certification (S-Mark), Compliance auditing, Safety Audits (HSAW: Adventure Activities, Amusement Device)



Government Services & Int. Trade

Pre-shipment inspections (apples, milk-powder), Destination X-ray scanning, Verification of Conformity, Single Window, Automotive Services, General Trade – Outsourcing Services.



Building & Infrastructure (Construct. & IVS)

Building condition assessments, environmental assessments, fire safety, asbestos monitoring, Indoor air & water quality, Chemical exposure, Ergonomics assessment











INTERNATIONAL WIND ENERGY SERVICES



THROUGHOUT THE WHOLE VALUE CHAIN



Feasibility

- QHSE regulations consultancy
- Environmental impact assessment
- Assistance in permitting& Sitting
- Geotechnical studies



Design

- Design review and validation
- Type certification of turbines and components acc. IEC 61400
- Project certification acc. BSH (offshore)
- Type approval acc. DIBt.
- Risk analysis & Safety Case
- Collision risk studies
- Foundations calculation verification
- Safety & code compliance plan review



Procurement

- Supplier technical assessment
- Shop inspection (QA/QC)
- Expediting
- HSE audits
- Manufacturing supervision
- Supervision of transport, loading, unloading



Construction

- Site inspection & supervision (QA/QC)
- Plan review
- Personnel qualification
- Sub contractor audits
- On site HSE management
- Material testing (concrete, steel, soil etc)
- Non-destructive testing (NDT)
- Test witnessing / results review
- Training



Commissioning

- Commissioning assistance
- Definition of test protocols
- Final acceptance tests
- Design & local code compliance review
- Permitting documentation review
- Commissioning witnessing
- End of warranty period inspections



Operation

- Periodic inspections
- Non-destructive testing
- Vibration monitoring
- Thermographic inspections
- Oil analysis
- Endoscope inspections
- Rotor balance inspections
- Earth-termination measurements
- Failure & damage analysis
- Condition monitoring & assessment
- Asset integrity management
- Performance improvement
- · Lifetime extension



Project Management / Construction Management / Integrated full scope packages





01

O&M approaches in Wind Power – a short history

02

AIM – as a new driver for cost, quality and safety

03

Recent trends in Europe & China

Take aways for New Zealand











PIONEER ERA

- 1990s to early 2000s
- Development of first O&M schemes
- Reactive maintenance approach

GROWTH YEARS

- 2000 2015
- Subsidy schemes drive focus on growth and upscale, less so on O&M
- O&M as part of the OEM package is the norm

MATURITY

- Post 2015
- Market environment drives more diversity in business models

O&M 100% driven by **OEMs**

All-in long term packages

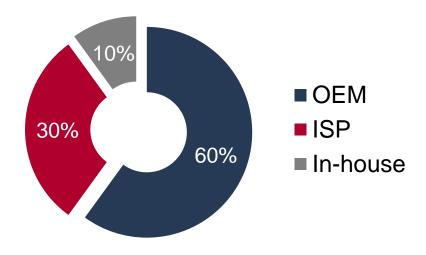
Focused on reactive maintenance

Growth was more important than cost and reliability

THE LANDSCAPE OF PLAYERS IS NOW CHANGING IN THE MATURE MARKETS



SHARE OF O&M MARKET IN EUROPE (2017)



Source: BV Estimate

WIND TURBINE OEMs

- Wind turbine OEMs still provide O&M services to ca.
 60% of the market, but their role providing complete
 O&M is losing importance.
- Some have become ISPs (through acquisition or organically) to serve also competitor turbines.

INDEPENDENT SERVICE PROVIDERS (ISPs)

 Have seen strong growth in last 5 years now serving about 30% of the market, totally focussed on Europe and US.

IN-HOUSE SETUPs

- More advanced independent power producers (IPPs)
 have also started building in-house teams (ca. 10% of
 the market as per today). Some also act as ISPs
 serving other clients.
- This group is likely to grow further in the next years.

CONDITION BASED MAINTENANCE HAS BECOME THE NORM



REACTIVE MAINTENANCE

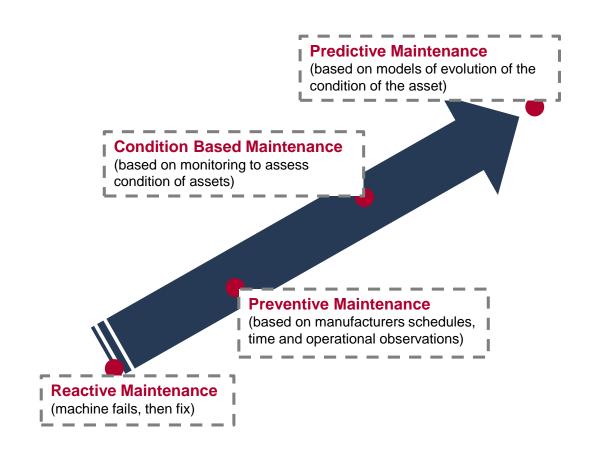
 Use to be the standard model for many years, but has disappeared almost completely now

PREVENTIVE MAITENANCE

 Has replaced reactive maintenance in the early 2000s and has brought big improvements throughout the supply chain

CONDITION BASED MAINTENANCE

- Is today the norm
- On-line and off-line sensors and tests
- Monitoring and diagnostics tools have become mature and cover a diversified set of applications



CONDITION BASED MAINTENANCE HAS BECOME THE NORM

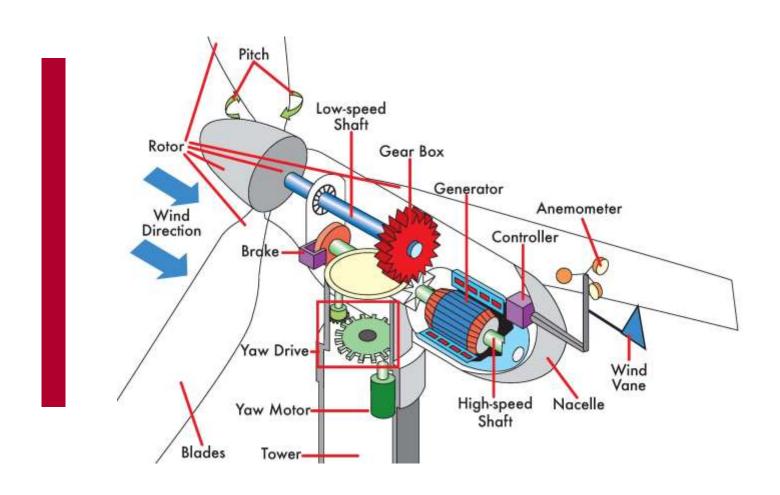


CONDITION MONITORING

- Vibration analysis
- Oil analysis
- Temperature measurement
- Structural health monitoring
- Thermography analysis

NON-DESTRUCTIVE TESTING

- Ultrasonic testing techniques
- Radiographic inspection
- Visual incl. drone inspection
- Endoscope visual inspection
- Acoustic emission
- Etc...

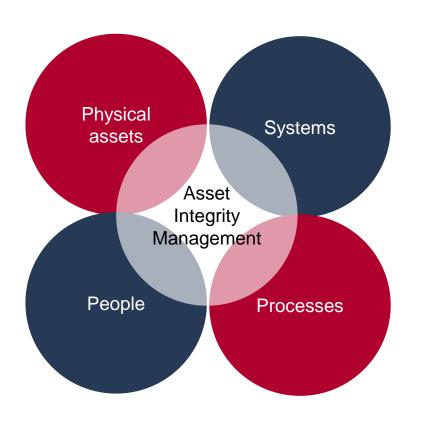




AIM – A NEW DRIVER FOR COST, QUALITY AND SAFETY

THE BASICS





WHAT IS ASSET INTEGRITY?

 "Asset Integrity" is the ability of an asset to perform its required function effectively and efficiently whilst safeguarding life and the environment.

ASSET ITEGRITY MANAGEMENT?

 AIM ensures that the people, systems, processes and assets themselves which deliver integrity, are in place, in use and fit for purpose over the whole lifecycle of the asset.

WHAT ARE THE KEY OBJECTIVES

- Safety improvement.
- Reliability improvement.
- Optimisation of maintenance and inspection activities to meet safety and business targets.

AIM - A NEW DRIVER FOR COST, QUALITY AND SAFETY

WHY IS THIS IMPORTANT IN THE CONTEXT OF WIND POWER O&M



PHYSICAL ASSETS

- Risk assessment
- Risk based inspections (RBI)
- Optimisation of inspection strategy (RCM)

SYSTEMS

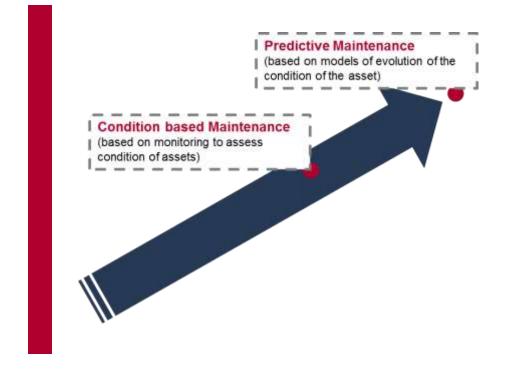
CMMS

PEOPLE

- Leadership & organisational framework
- Skills and competencies

PROCESSES

- Data management & data analysis
- Optimisation of maintenance strategy







INCREASING FOCUS ON ASSET INTEGRITY MANAGEMENT



PRESSURE ON OPERATING ASSETS IS GETTING HIGHER

- Need to increase performance, extend lifetime and provide leanest possible O&M.
- Safety remains non-negotiable.

ASSET INTEGRITY MANAGEMENT IS SEEN AS A MORE HOLISTIC APPROACH

- Past endeavours were merely looking at isolated problem solving and incremental improvements.
- The need for early stage implementation of AIM to develop full potential is now a recognised fact.



THE QUESTION OF REPOWERING VS. LIFE TIME EXTENSION





THIS IS AN IMPORTANT QUESTION

 Design life will end for 4.5 GW of installed capacity in Germany within the next 3 years. Elsewhere the situation is similar.

THE CASE FOR REPOWERING

Whilst repowering seemed to be a big market some time ago, recent trends in European subsidy schemes don't give it priority any more.

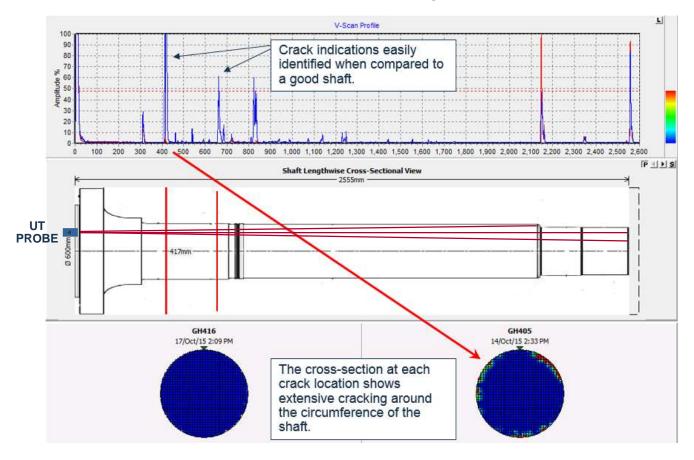
THE CASE FOR LIFE TIME EXTENSION

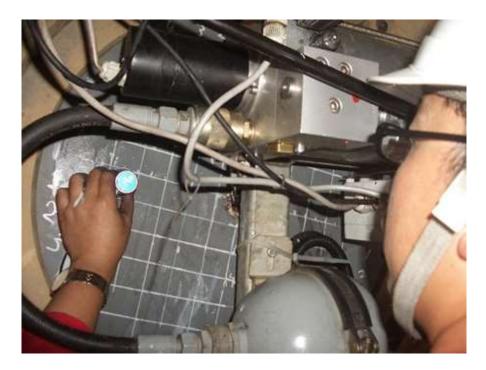
- LTE is now evolving as the more sustainable solution.
- The importance of early stage implementation of AIM is vital.

B U R E A U VERITAS

ADVANCED NDT TECHNIQUES

- ► ShafTest® is an ultrasonic (UT) test method. It was originally developed by **BV Australia** and is a registered trademark of Bureau Veritas.
- ► ShafTest® examines the main shaft from the rotor end and builds an ultrasonic volume map of the whole shaft that allows monitoring between inspections or between similar design shafts.





ADVANCED NDT TECHNIQUES

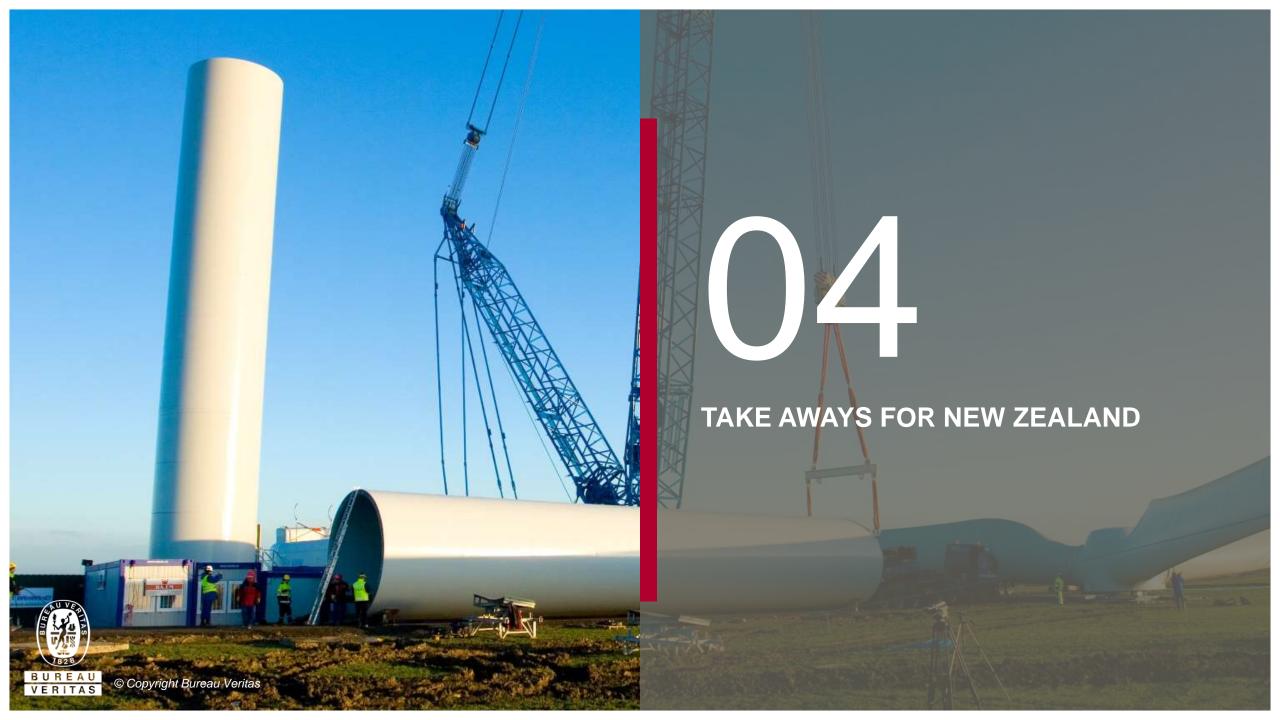


A CASE STUDY





- ►The main shaft of #14 WTG fractured and the hub and blades were destroyed in one wind farm located in Zhenjiang Province, China.
- ► The wind farm owner requested BV to inspect the other 32 main shafts to determine whether there were potential risks without disassembly of wind turbines.
 - ► ShafTest® detected cracking in two of the 32 shafts tested.
 - Similar cracking has also been detected for other operators from a different manufacturer.
 - ► More recently several similar failures have occurred in Europe which initiated a ShafTest® inspection campaign at a number of wind farms in France.



TAKE AWAYS FOR NEW ZEALAND

SOME LAST THOUGHTS





WIND O&M IS NOW A MATURE INDUSTRY

 The learning curve from Europe and China has been incredibly steep and NZ can tap into this knowledge.

WE LIVE IN A POST "LIFE CYCLE BLACK BOX" WORLD

Many operators have stepped away from the all-in black box O&M contract model to explore more innovative and cost efficient solutions.

THE INDUSTRY LANDSCAPE IS GETTING DIVERSIFIED

- Independent service providers and in-house setups have taken away market from the OEMs and this trend is likely to continue.
- The trend towards new ways of how the supply chain works together in O&M will continue.

BEYOND SIMPLE MAINTENANCE

 Predictive maintenance and asset integrity management are now the norm.



Move Forward with Confidence