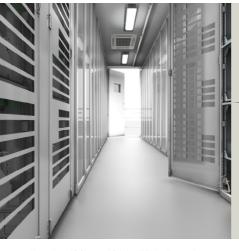


The modular energy storage system for a reliable power supply



New challenges – Our answer: SIESTORAGE – Comprehensive competence for a reliable power supply

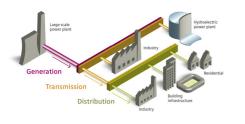


- Grid evolution creates new challenges
- Traditional power generation and distribution
- Modern grid: Integration of distributed/renewable generation
- The solution:
 - The energy storage system SIESTORAGE
- Energy storage technologies
- Advantages of Li-ion batteries
- Our answer: SIESTORAGE
 Comprehensive competence to ensure a reliable power supply
- The advantages of SIESTORAGE at a glance



Grid evolution creates new challenges

Traditional grid



230 kV Market deregulation Hydroelectric power plant 115 kV* Renewable penetration 34 kV* power plant Prosumer* expansion Building infrastructure

Modern grid

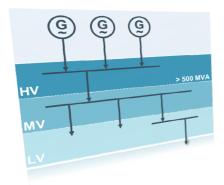
Grid complexity increases the risk of instabilities in the grid

New stabilizing solutions are required

*contraction of producer and consumer



Traditional power generation and distribution

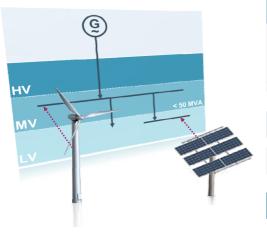


Power supply generated with conventional generators ensures the stability of the grid:

- By providing adequate short-circuit power (the available short-circuit power is an indicator for the power system stability)
- Thanks to unidirectional power flow
- Through easily adapted load requirement due to centralized generation



Modern grid: Integration of distributed/renewable generation



Generation from wind and solar leads to instability of the grid

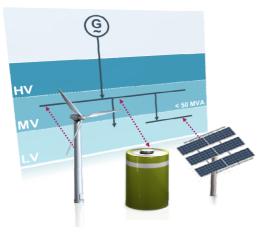
- Fluctuation of generation (unpredictable renewable generation)
- Imbalance between generation and load
- No adequate short-circuit power available

Possible solutions:

- Grid extension
 - Smart grid technology (intelligent control of grid and consumers)
- Energy storage
 (as a buffer against grid instability)



The solution: The storage system SIESTORAGE



The optimum combination of power electronics and storage system based on Li-ion batteries provides power in milliseconds for:

- Sufficient available balancing power
- Additional spinning reserve
- Active and reactive power control
- Uniformly distributed network load
- Adequate short-circuit power
- Black start

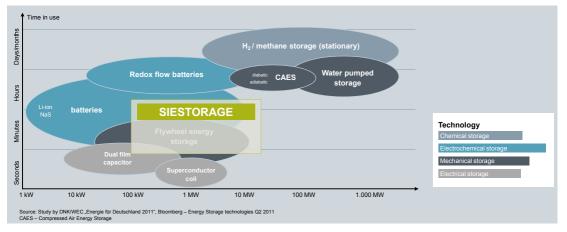
Stability of the grid

Power reliability / quality



Energy storage technologies

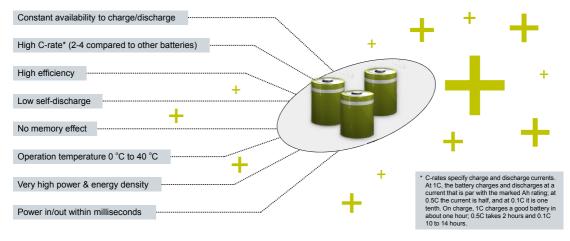
Technologies and application areas



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Advantages of Li-ion batteries



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Our answer: SIESTORAGE

Comprehensive competence to ensure a reliable power supply

Consistent SIESTORAGE advanced technology Energy automation and control SCADA grid integration Medium-voltage switchgear Transformer Transformer Power electronics Li-ion battery modules

Solution and implementation expertise

Experience with network operators

E-house manufacturing

Power packaging solution expertise

One of the leaders in smart systems



The advantages of SIESTORAGE at a glance

Consistency

Comprehensive energy storage, LV, MV components plus solution and implementation expertise from one hand

One-stop-shop

From planning to after-sales service in association with global experience in project life cycle management

Safety

Proven components, overall safety equipment and use of qualified and proven battery technology

Reliability

Providing power supply in milliseconds and high redundancy for more availability

Efficiency

Optimization and saving potential for your applications (e.g. spinning reserve, peak load management...)

Flexibility

Covering all needs of storage power and capacity thanks to modular system

Advanced technology

Storage system combining cutting-edge power electronics and Li-ion batteries



Analysis of your grid – Saving potential with asset optimization



- Network planning and location analysis as a first step
- Applications of SIESTORAGE
- Cost analysis and asset optimization
- Application example: Spinning reserve
- Application example: Peak load management
- Application example: T&D deferral (grid relief)
- Application example: Offset diesel

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Network planning and location analysis as a first step



Reliable network planning and operation for a sustainable business model

- Power flow calculation and reactive power analysis
- Contingency analysis
- Short-circuit current calculation
- Probabilistic reliability analysis
- Dynamic stability calculation
- Protection coordination
- Economic analysis and asset management
- Workshops and trainings for the client



Applications of SIESTORAGE Combination of various applications leads to an economic solution

Bulk Storage Ancillary Services Resource Adequacy Spinning Reserve Ramping Control Frequency Regulation Time Shifting Black Start Renewable Firming Reactive Power esidentia Conventiona Wind power generation Transmission Photovoltaic 8 Large commercial Upgrade Deferral **Peak Load Management** Renewable Smoothing **Power Quality** Distribution Congestion Relief **Backup Power** Offset Diesel Voltage Support

Large field of application areas for utilities, network operators, industry and infrastructure

SIESTORAGE is also suitable for:

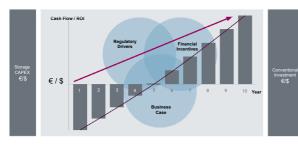
- Supplying continuous power for sensitive industrial processes
- Energy-efficient buildings
- Isolated sites with limited power access
- Autonomous microgrids supplied with diesel genset
- Public transportation
- Electromobility

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Cost analysis and asset optimization

- Cost analysis, simulation of load and generation
- Technical and financial proposal (ROI calculation)
- Business cases are also dependent on the local regulation and on financial incentives regarding the protection of environment



Saving potential with asset optimization

This depends on the application, which therefore has to be accurately assessed as the first step:

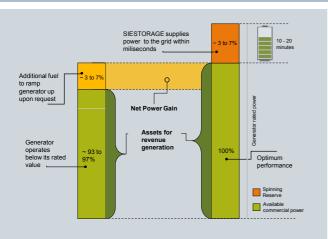
Spinning reserve (power sale)

Peak load management

T&D deferral (grid relief)

Offset-diesel optimization

Application example: Spinning reserve Release of capped power for revenue generation



Challenges

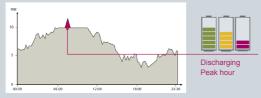
- Capacity of power plant is not always sufficient to cover the need of peak power demand
- Spinning reserve is required to maintain the system frequency (regulation)
- Generator operates below its rated value (non-optimal operation) by off peak time
- Additional fuel is necessary to ramp generator up upon request (incremental emissions and fuel consumption)

- Possibility for power plant operators to provide additional power with energy storage
- Increased system stability by providing power from SIESTORAGE to the grid within milliseconds
- Higher availability of standby power
- Assets for revenue by selling available power



Application example: Peak load management Avoidance of incremental cost due to production peaks





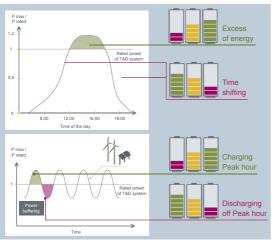
Challenges

- Need of continuous available power (Industry, network operators...)
- Volatile load curve (production peaks, time shifting...)
- Need to prevent expensive peak loads (required by the supplying utility)
- Limits of the power capacity (regulation of permitted peak loads)

- Avoiding of the major surcharge for peak power (batch processing)
- Contract of power supply with lower feedback rates
- Protection of the components (transformers, cables...)
 and related cost saving
- Availability of power supply 24/7 for continuous operation



Application example: T&D deferral (grid relief) Avoidance of the capacity extension of the grid by buffering power

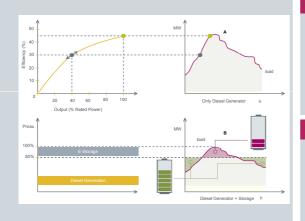


Challenges

- Volatile infeed from PV or wind generation
- Overload capacity of the power plants at certain times
- Lost of power generated by PV or wind power plant
- Grid components are not designed for distributed generation: Grid capacity extension is necessary

- Power buffering: SIESTORAGE recognizes the unplanned peak load and provides the available energy at off-peak times (low-load periods)
- Avoidance of bottlenecks in the grid
- Protection of the grid's LV and MV components
- No expensive grid extension and reduction of the related approval procedures and costs
- Additional power buffering for fast charging stations (e.g. e-car)

Application example: Offset diesel Improvement of the size and efficiency of gensets



Challenges

- Grids supplied only by diesel generators (island grids, isolated grids, microgrids)
- Volatile load curve of supplied areas due to integration of renewables
- No regulatory power to improve efficiency
- High diesel prices
- Large diesel generators influence the environmental footprint (high fuel consumption and gas emissions)

- Optimization of the size of generators (SIESTORAGE as "range-extender" to smaller gensets) to operate at higher loads
- Switch off at lower loads
- Higher efficiency of diesel generator
- Reduced run time of diesel generator
- Reduced fuel consumption and gas emissions



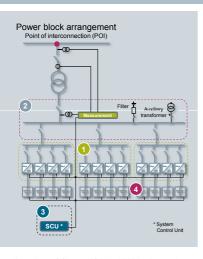
Implementation – A modular concept for an effective storage solution



- SIESTORAGE modular concept
 Four components into an innovative solution
- SIESTORAGE modular concept Design flexibility
- SIESTORAGE modular concept
 The solution for an efficient use of the battery capacity and for more reliability



SIESTORAGE modular concept Four components into an innovative solution





Inverter cabinet

 4 inverter modules and related control equipmen

Each module:

- V nominal: 400 V
- I nominal: 170 A
- S nominal: 118 kVA
- P nominal: depending on the battery type



Grid connection cabinet

• 400 \/ AC po

- distribution
- Switching systen
- Power connection to
- Filtering system
- Auxiliary transformer



Control cabinet

- 1 x control unit (SCU)
- 1 x HMI (Human Machine Interface)
- 1 x Ethernet switch



Battery cabinet (600 x 650 x 2,200 mm)

Content example*:

- 14 modules
- 1 BMS (Battery Management System)
- Power: 90 kW
- Energy: 45 kWh
- Depending on supplier



SIESTORAGE modular concept Design flexibility

Flexibility to address all needs of storage power and capacity



4 Power Stacks - Content

- 1 inverter cabinet
- 1 control cabinet
- 1 grid connection cabinet
- X battery cabinets
- (max. 5 connected to one inverter module)
- Scalable to max. power of 472 kVA
- Scalable to max. capacity of 900 kWh





- 1 control cabinet
- 1 grid connection cabinet (for up to 3 inverter cabinets)
- X battery cabinets (max. 5 connected to one inverter module)
- to one inverter module)
- Min. rated power: 1080 kW (scalable)
- Min. rated capacity: 540 kWh (scalable)



e.g. 45 containerized solution: 2x12 Power Stacks

incl. HVAC control, fire detection and extinguishing system....

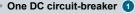
- Rated power: 2160 kW
- Rated energy: 1080 kWh
- Containerized solution scalable to each power and capacity needs



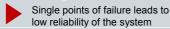
SIESTORAGE modular concept The solution for an efficient use of the battery capacity and for more reliability

Solution with parallel connection

On the DC side







Need of additional balancing between the battery cabinets:



Increased expenses and maintenance



- Parallel connection of the inverters on the AC-side: 1
 No synchronization between the battery cabinets
- Very high redundancy (single point of failure has no influence on the availability of the storage system)
 - High availability and power reliability
- Individual balancing of battery cabinets 2
 - Best use of the available energy content and installed battery capacity by lowest maintenance







One-stop shop



- Solution from a single source
- Planning
- Engineering
- Integration into container and delivery
- Installation and commissioning
- Service –After sales service



Solution from a single source

We attend you within all the phases of the project, from engineering to installation and commissioning, and we ensure a reliable and competent local support – from planning to after-sales service

- Global experience in project life cycle management
- Single source from engineering to installation and commissioning
- Application expertise





Planning



Planning as a first step

- Reliable network planning and operation
- Sustainable business model
- Efficiency optimization

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Definition of the most efficient design for your application

- Test of alternative designs
- Global sourcing
- Comprehensive range of products and systems
- Innovative and proven components
- Power management system

Components

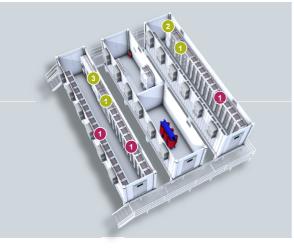
SIESTORAGE components

Battery cabinet and battery management system

LV + MV components

HVAC*, fire fighting and safety equipment

^{*} Heating, Ventilation and Air Conditioning



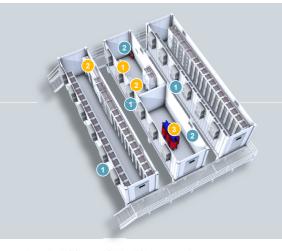
SIESTORAGE components

- Inverter cabinet 1
- Grid connection cabinet 2
- Control cabinet 3

Battery cabinets incl. battery management system

Battery cabinet 1

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- 8DJH 1 gas-insulated medium-voltage switchgear
- SIVACON S8 2 low-voltage switchboard
- GEAFOL 3 Cast-resin rectifier transformer

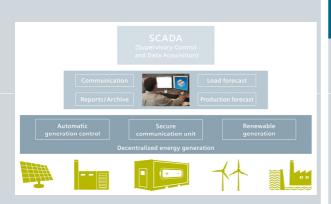
HVAC*, fire fighting and safety equipment

- HVAC 1
- Fire detection and extinguishing system 2



For more information please check out the PDF under the following link: interactive datasheet SIESTORAGE

^{*} Heating, Ventilation and Air Conditioning



Power management system including renewable energy generation and SIESTORAGE

- Standardized communication interfaces for connection with your SCADA system
- Analysis and improvement of energy efficiency
- Remotely controlled equipment
- View of all equipment in real time
- More transparency (e.g. energy mix) thanks to operational data
- Possibility to create a virtual power plant



Integration into container and delivery



Possibility of integration into prefabricated container (e.g 45´) or existing building

- Integration from one hand
- E-House manufacturing
- Power packaging solution expertise: MV equipment (switchgear, transformers...), utilities access control, HVAC, fire detection and extinguishing system
- Delivery
- Ready to install: completely developed, manufactured, assembled and pre-tested



Installation and commissioning



SIESTORAGE installation at the grid of ENEL (Italy's largest energy supplier) – Installation and commissioning 2012 $\,$ – 1MVA/500 kWh

Installation, connection and commissioning on site

- Reduced construction risks and reduced installation time
- Power supply solution including substation equipment (transformers...)
- Energy automation and integration into the grid



Contact page



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